



MICHAEL J. SMALL

16 West Judson Street
Bloomfield, IN 47424
ph: (812) 384-4120 fax: (812) 384-3215

EXPERIENCE:

1997-Present **Small-Wilson, Inc.** **Bloomfield, IN**
President

- President from Start-up to present

1986-1997 **W.D. Bartlett Co., Inc.** **Bloomfield, IN**
President

- President from 1994 to 1997
- Operations manager from 1993 to 1997
- Vice President from 1990 to 1994
- Project manager and estimator from 1986 to 1997
- In 1996 supervised over \$11 million in construction contracts through both the BPF and W.D. Bartlett companies

1990-1997 **BPF Co., Inc.** **Bloomfield, IN**
Vice President

- Vice President from 1990 to 1997
- BPF Co., Inc. was set up to be an equipment holding company for W.D. Bartlett Co., Inc.
- Initiated bidding of projects under BPF Co., Inc. in 1996
- Acquired over \$4.3 million in contracts the first year of contracting under BPF Co., Inc.

1985-1985 **84 Lumber** **Lafayette, IN**
Complete Building Material Salesman

- Sales and Material Handling

1981-1982 **Indiana State Farm Bureau** **Princeton, IN**
Agricultural Building Sales

- Responsible for sales, estimates and supervision of construction projects

1976-1981 **Wilson Building Supply** **Bloomfield, IN**
Concrete ready mix and building material supply

- Duties included: counter sales, yard foreman, material handler, forklift operator ready-mix concrete batchman, dispatcher and mixer truck operator

1978-1978 **Rogers Building Supply** **Bloomington, IN**
Complete Building Material Salesman

- Building material sales



MICHAEL J. SMALL (Continued)

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EDUCATION:	1982-1986 <i>Undergraduate Student</i>	Purdue University	West Lafayette, IN
	<ul style="list-style-type: none">• B.S. Building Construction and Contracting		
ACTIVITIES:	1995-1997 <i>Board Member</i>	Indiana Constructors Inc.	Indianapolis, IN
	<ul style="list-style-type: none">• Served on Board of Directors from 1995-1997		
	1982-1991 <i>Captain</i>	U.S. Army Reserve	
	<ul style="list-style-type: none">• Honorable Discharge 1991• Served 4 years as Company Commander• Responsible for numerous tasks such as temporary bridges, construction projects, demolitions and explosives, minefields, etc.		